A3940-1.6U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1990

SOUTHWESTERN REGION (SWPA)

Arkansas College
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
Pan American University
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 10, 1990, through May 2, 1990) and cumulatively (September 1, 1989, and May 2, 1990).

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/10/90 THROUGH 5/2/90

CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	6	383	$24667	$28043	*	*	*	268	2673	$25993	$26414	$29000	$26000	$23000
BUSINESS ADMIN (INCL MGMT	6	75	20333	23955	*	*	*	69	583	22207	22888	26700	21334	18000
DISTRIBUTION MANAGEMENT	+	13	+	27205				2	47	17748	25816	*	*	*
ECONOM & FINANCE (BANKING	2	170	18100	25676	*	*	*	71	768	23708	24623	27996	24996	18200
HOTEL/RESTAURANT MGMT.	+	1	+	19000				10	32	19780	19974	*	*	*
HUMAN RSRCS (incl LABOR R	+	1	+	21000				+	55	+	23766			
MANAGEMENT INFO SYSTEMS	1	54	27000	28155	*	*	*	44	283	27159	27424	30300	27504	24000
MARKETING/MARK MGMT (RESR	5	118	24200	24222	*	*	*	98	741	22262	22959	27000	21998	18000
REAL ESTATE	+	4	+	28875				+	18	+	25520			
COMMUNICATIONS														
ADVERTISING	+	1	+	24000				+	25	+	18287			
COMMUNICATIONS	+	34	+	21501				1	149	22000	20483	*	*	*
JOURNALISM	+	8	+	17088				3	52	21332	17436	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				+	13	+	18101			
EDUCATION														
ELEMENTARY EDUCATION	7	23	20071	16670	*	*	*	52	299	19714	18970	21804	19992	17904
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	23	+	16783			
PHYSICAL EDUCATION	1	4	21000	16150	*	*	*	7	35	19620	19063	*	*	*
SPECIAL EDUCATION	+	2	+	18000				5	59	19001	19860	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	1	14000	14000	*	*	*	1	1	14000	14000	*	*	*
TEXTILES & CLOTHING	+	4	+	20250				3	32	24000	20986	*	*	*
MERCHANDISING MANAGEMENT	1	7	12000	23500	*	*	*	1	35	12000	19368	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	5	23000	20901	*	*	*	2	15	23752	21398	*	*	*
LETTERS (incl English, Li	+	14	+	19113				1	72	19296	19200	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				16	50	20245	19057	*	*	*
HUMANITIES - OTHER	+	9	+	22256				3	55	20300	24480	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	15	+	20639			
HISTORY	+	9	+	19233				3	21	18312	20365	*	*	*
POLITICAL SCIENCE/GOVT	1	18	18000	25057	*	*	*	6	79	20900	22904	*	*	*
PSYCHOLOGY	+	19	+	19006				9	87	21775	19843	*	*	*
SOCIOLOGY	1	6	25000	17836	*	*	*	2	26	23000	20800	*	*	*
SOCIAL SCIENCES-OTHER	+	6	+	22917				1	32	21000	19757	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	7	27	30543	30713	*	*	*	81	177	30173	30541	32900	30792	26252
AGRICULTURAL	+	3	+	29667				14	32	28327	29802	*	*	*
ARCHITECTURAL	+	2	+	26500				27	31	30590	30056	34600	31200	27000
BIOENGINEERING & BIOMEDIC	+	10	+	30432				6	30	29375	30685	*	*	*
CHEMICAL	50	311	34687	35216	$37000	$35520	$33000	317	1235	35231	35202	37100	35460	33060
CIVIL	13	132	29794	29260	*	*	*	143	640	28431	27988	33000	28200	23004
COMPUTER	+	72	+	31328				33	220	31104	31314	33000	31500	28800
ELECTRICAL/ELECTRONIC	37	350	32290	32427	35520	32100	30000	317	1547	32005	31843	34600	32000	29970

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	2	+	$29600				+	2	+	$29600			
INDUSTRIAL	2	194	$30500	30934	*	*	*	60	582	$30204	30878	$32004	$30228	$27500
MECHANICAL	21	450	33197	32571	$37100	$33000	$30240	284	1746	33064	32305	37300	33500	28320
METALLURGICAL	+	21	+	33079				+	107	+	32404			
MINING (INCL GEOLOGICAL)	+	10	+	31348				+	26	+	29879			
NUCLEAR	+	6	+	33510				+	22	+	31456			
PETROLEUM	3	14	34033	36033	*	*	*	45	100	35573	35518	39600	36900	28200
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	3	13	25533	26893	*	*	*	81	175	28174	29135	32500	28992	23500
INDUSTRIAL TECHNOLOGY	1	1	30480	30480	*	*	*	1	26	30480	25955	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23833				18	71	22557	22337	*	*	*
ANIMAL SCIENCES	1	2	20000	16500	*	*	*	7	22	18724	17652	*	*	*
PLANT SCIENCES	+	+	+	+				15	23	21631	21694	*	*	*
NATURAL RESOURCES	3	3	19500	19500	*	*	*	4	8	19800	18863	*	*	*
OTHER AGRICULTURAL SCIENC	+	2	+	20000				2	29	20496	23697	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	3	136	30067	30651	*	*	*	34	599	28498	29685	31564	29150	24000
COMPUTER PROGRAMMING	+	10	+	29784				+	44	+	28792			
INFORMATION SCIENCES & SY	1	11	29700	26668	*	*	*	31	191	27782	28330	30840	28000	24000
SYSTEMS ANALYSIS	+	1	+	33960				+	4	+	29360			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	12000				3	49	18133	26230	*	*	*
HEALTH SCIENCES	+	2	+	16400				6	23	22167	20318	*	*	*
NURSING	+	1	+	26686				+	24	+	26633			
PHARMACY	+	+	+	+				+	20	+	33790			
SCIENCES														
ACTUARIAL	+	33	+	31681				19	60	19854	27610	*	*	*
ARCHITECTURAL & ENVIRONME	+	5	+	26080				40	59	25127	25154	29400	27000	18000
BIOLOGICAL	+	5	+	19040				4	35	18123	20965	*	*	*
CHEMISTRY	+	5	+	27740				12	70	30748	28733	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	2	19200	19400	*	*	*	10	20	25224	22541	*	*	*
MATHEMATICS	+	26	+	28194				24	133	27312	26107	32000	29046	21600
PHYSICS	+	4	+	33000				2	17	30198	27848	*	*	*
OTHER PHYSICAL & EARTH SC	+	1	+	16305				1	3	18000	21435	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	179	2863						2321	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	3	326	$26000	$28407	*	*	*	206	2122	$26237	$26707	$29496	$26004	$24000
ACCOUNTING (PRIVATE)	4	71	19800	25563	*	*	*	48	576	23663	25035	27396	25200	18200
COMMERCIAL BANKING (CNSMR	1	14	17000	21652	*	*	*	7	91	23215	20797	*	*	*
COMMERCIAL BANKING (LENDG	+	17	+	24182				7	86	24671	23053	*	*	*
INVESTMT BANKING (CORP FN	+	9	+	27233				2	27	24500	28021	*	*	*
INVESTMT BANKNG (M & A)	+	3	+	30333				1	8	21334	26767	*	*	*
INVESTMT BANKG (REAL EST)	+	2	+	27500				5	12	22798	25099	*	*	*
INVESTMT BANKG (SALES & T	+	1	+	18000				1	12	18000	19421	*	*	*
FINANCIAL/TREASURY ANALYS	+	53	+	28118				19	277	24547	26748	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	14	+	24964				2	39	22500	22179	*	*	*
UNDERWRITING	+	11	+	25455				5	52	18323	22850	*	*	*
INSURANCE - CLAIMS	+	11	+	21849				8	63	23224	22082	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	3	+	27293				4	18	19221	20197	*	*	*
MEDIA PLANNING	+	1	+	25000				+	10	+	19944			
REPORTING	+	3	+	18941				2	13	17154	16424	*	*	*
PRODUCTION	+	5	+	25500				+	25	+	25079			
PUBLIC RELATIONS	+	5	+	20272				6	39	19472	20900	*	*	*
WRITING / EDITING	+	4	+	17500				1	32	18000	17969	*	*	*
MARKETING														
ADVERTISING	+	2	+	24000				1	34	24000	19898	*	*	*
BRAND/PRODUCT MANAGEMENT	+	16	+	26625				25	104	27035	25819	30000	26400	24000
BUYER/MERCHANDISING	1	17	12000	23662	*	*	*	19	139	22815	22966	*	*	*
DISTRIBUTION	+	15	+	27937				5	57	22338	26988	*	*	*
MARKET RESEARCH	+	15	+	25990				10	47	25458	25246	*	*	*
PURCHASING	+	5	+	22140				3	33	25000	23747	*	*	*
SALES	3	140	25833	24546	*	*	*	84	816	24727	24671	31512	24396	18996
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	20195				2	22	21114	20535	*	*	*
FINANC,TAXA, MONETARY POL	+	11	+	23637				3	35	24501	23347	*	*	*
ECONOMIC PROGRAMS	+	3	+	26533				+	14	+	26664			
LAW ENFORCEMENT	+	10	+	32868				+	24	+	27987			
MILITARY	2	9	22000	21593	*	*	*	30	80	21011	21673	25500	21000	16308
NATIONAL SECURITY	+	1	+	27000				+	3	+	26900			
URBAN / REGIONAL PLANNING	+	8	+	25684				2	11	24000	25543	*	*	*
ENGINEERING														
BIOENGINEERING	+	3	+	33407				9	21	27027	30103	*	*	*
DESIGN / CONSTRUCT	29	156	32153	31528	$35500	$32000	$29000	239	871	30934	30253	35500	31460	25296
ENVIRONMENTAL/SANITATION	5	41	32643	30683	*	*	*	29	113	28653	29182	35400	28000	23700
MANUFACTURING/INDUSTRIAL	14	175	32756	32036	*	*	*	141	1059	32896	32171	37000	33500	27888
SYSTEMS / PROGRAMMING	12	82	32168	31458	*	*	*	73	247	30928	31185	33400	31020	27720
POWER SYSTEMS	8	62	30986	31758	*	*	*	40	240	31836	31865	35500	31512	29970
SOFTWARE DESIGN & DEVELOP	2	43	30125	32702	*	*	*	39	189	31675	31746	34000	31692	30000
HARDWARE DESIGN & DEVELOP	5	45	30340	33049	*	*	*	36	165	31909	32173	34200	32100	29500

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	6	66	$31915	$33095	*	*	*	70	400	$32563	$32255	$36500	$32400	$27500
TESTING	5	19	31260	31422	*	*	*	39	145	30380	30668	33500	31000	26000
PROCESS ENGINEERING	41	209	34769	35168	$37000	$35520	$33600	291	935	34948	35064	37200	35400	31992
PROJECT ENGINEERING	2	150	33600	33119	*	*	*	91	619	33003	32577	36500	33000	29004
OTHER ENGINEERING	10	452	30312	31843	*	*	*	273	1341	31378	31520	36900	31200	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	22500				3	20	18133	22714	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	1	1	14000	14000	*	*	*	5	11	22800	21610	*	*	*
NURSES / PERSONAL CARE	+	1	+	26686				2	27	37500	26548	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				+	18	+	25980			
PHARMACIST	+	+	+	+				+	10	+	35363			
PHYSICAL THERAPY	+	+	+	+				+	21	+	27419			
RESPIRATORY THERAPY	+	+	+	+				+	6	+	23297			
OTHER HEALTH RELATED	+	4	+	18125				9	37	19074	20310	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	5	+	17265				+	19	+	18084			
COUNSELING	+	9	+	17529				1	37	18000	16995	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	18200				+	6	+	17350			
SOCIAL WORK	+	6	+	17336				+	25	+	18257			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	3	79	29733	28975	*	*	*	80	528	28463	28594	32148	28800	24000
INFORMATION SYSTEMS	1	42	29700	30871	*	*	*	8	256	27878	28058	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	67	28000	31277	*	*	*	32	297	28730	29931	31564	28100	26004
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	45	+	31680				+	67	+	30931			
AGRICULTURE/NAT'L RESOURC	4	10	19625	21150	*	*	*	20	91	18954	20551	24492	18246	15000
ARCHITECTURE	+	2	+	22100				9	16	22106	22053	*	*	*
CONSULTING	+	101	+	29947				60	395	27759	28767	32000	27502	24996
HUMAN RESRCS /INDUS RELS	+	3	+	25333				4	49	20521	23249	*	*	*
MANAGEMENT TRAINEE	9	135	21833	24079	*	*	*	123	833	21154	22065	26000	20604	18000
MATH/STATISTICIANS	+	5	+	23237				+	16	+	22895			
PARALEGAL	1	2	20000	19000	*	*	*	2	10	16720	17074	*	*	*
RESEARCHERS NON-TECHNICAL	+	3	+	15687				13	24	21810	21192	*	*	*
RESEARCHERS - TECHNICAL	+	5	+	25972				5	34	31236	27650	*	*	*
TEACHING	6	27	19250	17404	*	*	*	67	485	19762	19070	21996	19992	16992
TOTALS	179	2863						2321	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 4 MAY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	22	34	$33050	$31997	$35104	$31000	$30000	100	178	$30898	$29687	$34500	$30000	$27000
MBA--NON-TECH	+	63	+	38015				21	256	31315	35972	36500	31000	28000
MBA--TECH	+	8	+	39250				12	63	35497	38274	*	*	*
MS-BUSINESS	+	1	+	43400				+	20	+	34165			
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	2	5	42000	36390	*	*	*	6	38	34283	37222	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	1	7	49000	33086	*	*	*	1	25	49000	30838	*	*	*
MANAGEMENT INFORMATION SY	5	7	38000	36940	*	*	*	11	19	34666	34711	*	*	*
MARKETING/MKTNG MGT (RESE	4	4	34063	34063	*	*	*	6	12	33458	35540	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	4	+	26550			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	4	4	26750	26750	*	*	*	6	13	24833	26702	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				1	24	16000	22337	*	*	*
PHYSICAL EDUCATION	+	+	+	+				4	5	36024	33719	*	*	*
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	1	1	24000	24000	*	*	*	2	26	21000	22311	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	1	22700	22700	*	*	*	1	2	22700	24350	*	*	*
LETTERS	+	+	+	+				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				2	26	33594	24731	*	*	*
SOCIOLOGY	+	1	+	17500				+	1	+	17500			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	5	+	22535			

continued

SWPA REGIONAL Report No. 4 MAY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	12	$40020	$36136	*	*	*	7	30	$36127	$35387	*	*	*
AGRICULTURAL	+	2	+	35200				+	5	+	35740			
BIOENGINEERING & BIOMEDIC	1	1	30000	30000	*	*	*	1	2	30000	36000	*	*	*
CHEMICAL	+	4	+	37565				6	52	34768	36991	*	*	*
CIVIL	7	11	32087	32255	*	*	*	33	113	32444	32109	$36000	$32400	$28000
COMPUTER	+	+	+	+				5	20	34423	34655	*	*	*
ELECTRICAL/ELECTRONIC	1	37	32000	37370	*	*	*	35	176	37362	36975	41000	38004	35000
INDUSTRIAL	+	15	+	37887				7	56	34641	36033	*	*	*
MECHANICAL	3	34	38560	37502	*	*	*	23	158	38671	36982	41071	38400	36500
METALLURGICAL	+	1	+	36000				1	21	42000	37120	*	*	*
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	3	+	35521				4	9	33693	34393	*	*	*
PETROLEUM	1	1	36000	36000	*	*	*	18	25	38710	38190	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	26100				+	7	+	25635			
HEALTH SCIENCES	+	+	+	+				5	7	17440	18374	*	*	*
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	1	1	14400	14400	*	*	*	1	1	14400	14400	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				3	3	25932	25932	*	*	*
BIOLOGICAL	+	+	+	+				4	6	33861	29441	*	*	*
CHEMISTRY	+	4	+	31000				1	15	32760	31713	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	24	+	36852				7	86	34446	36873	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	3	+	25067				16	34	34455	33031	*	*	*
MATHEMATICS (INCL ACTUARI	+	6	+	33117				+	18	+	31201			
PHYSICS	+	+	+	+				3	9	31264	29796	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	55	297						353	1584					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/10/90 THROUGH 5/2/90

CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	43	+	$46322				+	188	+	$45498			
MBA--TECH	+	17	+	48894				+	62	+	50338			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	85	$36867	48912	*	*	*	3	259	$36867	48953	*	*	*
MBA--TECH	2	37	41300	54009	*	*	*	2	145	41300	52682	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	38	+	45826				+	156	+	47399			
MBA--TECH	+	20	+	54620				+	73	+	56162			
TOTALS	5	240						5	883					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				1	2	$42000	50000	*	*	*
ECONOMICS	+	+	+	+				1	3	42096	44000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				4	14	38886	42446	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	$36000				+	2	+	32520			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				2	6	22500	32167	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	28200				+	5	+	30600			
ENGINEERING														
AEROSPACE	+	+	+	+				1	3	50000	48331	*	*	*
CHEMICAL	17	41	$51749	50254	*	*	*	46	81	51780	50678	$53040	$52000	$50880
CIVIL	+	+	+	+				1	3	37200	44728	*	*	*
COMPUTER	+	+	+	+				+	1	+	57000			
ELECTRICAL/ELECTRONIC	3	4	59733	56300	*	*	*	12	25	54007	53723	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	+	6	+	46832				2	16	44496	47382	*	*	*
METALLURGICAL	+	7	+	46396				+	16	+	48406			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				5	7	38698	37227	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	8	+	43726				5	55	39922	44729	*	*	*
GEOLOGICAL SCIENCES	+	2	+	41350				6	9	33776	37140	*	*	*
MATHEMATICS	+	+	+	+				+	4	+	34750			
PHYSICS	+	+	+	+				+	9	+	41385			
POLYMER	+	+	+	+				+	4	+	47250			
TOTALS	20	70						86	269					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22,80 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26426 190 33996/24960	25200 1		22500 2		27720 1		25500 2	
BUSINESS ADMIN (INCL MGMT	23875 4			17000 1	24000 1	25644 4	25200 1	22675 4	
ECONOM & FINANCE (BANKING	23150 4			24852 17	30000 1	25519 3	23250 2	26899 5	
MANAGEMENT INFO SYSTEMS	30000 3					26908 3	26829 3	26918 6	
MARKETING/MARK MGMT (RESR	15996 1				24998 2	24000 1	15996 1	24996 1	
VISUAL & PERFORMING ARTS						17592 1			
HUMANITIES - OTHER					18000 1				
AEROSPACE & AERONAUTICAL								31250 2	
AGRICULTURAL								24996 2	
ARCHITECTURAL								27400 3	
BIOENGINEERING & BIOMEDIC								30252 2	
CHEMICAL								33353 9	
CIVIL								29357 20 38000/27000	28485 11
COMPUTER					31500 1		30979 5		
ELECTRICAL/ELECTRONIC	31000 2					31851 7	34344 3	31115 11	
INDUSTRIAL						31500 3		29849 5	28900 3
MECHANICAL							33600 1	30219 18	32850 4
ENGINEERING TECHNOLOGY						24000 2	27000 1		27450 4
AGRIBUSINESS								26496 1	
COMPUTER SCIENCE	30000 2						29000 4	31350 1	
INFORMATION SCIENCES & SY	30688 4					28450 1			
ARCHITECTURAL & ENVIRONME		18498 2	17663 4			20400 1			
GEOLOGY & GEOLOGICAL SCI									19200 1

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MATHEMATICS	32000 2			19200 1		27137 5	24600 1	23664 3	

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20700 1		20100 1	21333 3		18912 8			
BUSINESS ADMIN (INCL MGMT	14000 1	19998 2	20255 9	22123 4	15000 1	20055 12			
ECONOM & FINANCE (BANKING	22784 6	20800 3		23408 2		21010 9			
HOTEL/RESTAURANT MGMT.		22500 2	18550 6			21500 1			
MANAGEMENT INFO SYSTEMS				15000 1		25164 3			
MARKETING/MARK MGMT (RESR	30200 2	20600 3	18167 3	20614 7	20000 1	21051 37 30000/18000			
COMMUNICATIONS						22000 1			
JOURNALISM									22500 2
ELEMENTARY EDUCATION						25000 1			
PHYSICAL EDUCATION		21000 1							
TEXTILES & CLOTHING						24000 3			
MERCHANDISING MANAGEMENT						12000 1			
LETTERS (incl English, Li						19296 1			
VISUAL & PERFORMING ARTS	17100 1		19992 1			22749 4			
HUMANITIES - OTHER						23000 1			
HISTORY			13440 1	22500 1					
POLITICAL SCIENCE/GOVT						18000 1			
PSYCHOLOGY		21000 1				21744 4	18000 1		
SOCIOLOGY		21000 1							
SOCIAL SCIENCES-OTHER		21000 1							
AGRICULTURAL						29004 2			
COMPUTER				24996 1					
INDUSTRIAL				30402 2					

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MECHANICAL				31800 1					
ENGINEERING TECHNOLOGY		30000 1		31992 1					
AGRIBUSINESS		21000 4				20550 2			
COMPUTER SCIENCE				18804 1		24000 1			
INFORMATION SCIENCES & SY						28233 3			
ACTUARIAL		20684 3							
ARCHITECTURAL & ENVIRONME	24996 1								
BIOLOGICAL		21000 1				19248 2			
MATHEMATICS						24000 1			

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				24600 4	21000 1	23850 2	23665 3	37500 2	
BUSINESS ADMIN (INCL MGMT				25002 2		20607 5			
DISTRIBUTION MANAGEMENT					17496 1		18000 1		
ECONOM & FINANCE (BANKING	25372 4				38400 1	19556 7	21000 1		
MANAGEMENT INFO SYSTEMS		23796 1	25002 2	28248 2		24750 2			
MARKETING/MARK MGMT (RESR			21996 1	21996 1	26004 1	18100 3			
JOURNALISM					18996 1				
ELEMENTARY EDUCATION					19554 49 33425/16992				
PHYSICAL EDUCATION					19336 4		21000 1		
SPECIAL EDUCATION					19001 5				
HUMAN ECOLOGY (HOME ECONO									14000 1
FOREIGN LANGUAGES						23752 2			
VISUAL & PERFORMING ARTS					17287 5	30000 1			
HUMANITIES - OTHER						19900 1			
HISTORY						18996 1			
POLITICAL SCIENCE/GOVT						19500 4			
PSYCHOLOGY			20004 1					30000 1	
AEROSPACE & AERONAUTICAL						26078 12			
AGRICULTURAL				27600 1					
ARCHITECTURAL				33000 1			25296 1		
BIOENGINEERING & BIOMEDIC									27900 2
CHEMICAL		35052 1		31500 1		26628 7	23700 1		
CIVIL			28298 5	29296 5		23443 9	24952 23 33180/22582		

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER				30600 1		29316 3			30996 1
ELECTRICAL/ELECTRONIC		31917 6		31457 32 34020/30996		29415 13			
INDUSTRIAL		31800 1		29840 3		27951 4			
MECHANICAL		31000 1		31703 10		24943 10	27000 1		
PETROLEUM						24600 1			
ENGINEERING TECHNOLOGY				23048 3					
AGRIBUSINESS	18000 1					15732 1		18000 1	
ANIMAL SCIENCES									17356 3
PLANT SCIENCES				24498 2	18996 1		18492 1		17000 1
NATURAL RESOURCES						20700 1			
OTHER AGRICULTURAL SCIENC							18000 1		
COMPUTER SCIENCE			24600 3			29636 1			17280 1
INFORMATION SCIENCES & SY			24667 9	30600 1					
ALLIED HEALTH								22000 1	16200 2
HEALTH SCIENCES								22167 6	
ACTUARIAL					23496 1	18696 2	18996 1		
ARCHITECTURAL & ENVIRONME				20850 2			23332 3		
BIOLOGICAL							12996 1		
CHEMISTRY									21600 1
GEOLOGY & GEOLOGICAL SCI		26496 2				26994 2			
MATHEMATICS			24000 1		21600 1				

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					26400 1				29100 4
BUSINESS ADMIN (INCL MGMT					19500 1		16000 1		26400 1
MANAGEMENT INFO SYSTEMS						24804 1			
MARKETING/MARK MGMT (RESR						24492 1	29736 1		24998 2
PHYSICAL EDUCATION			18000 1						
POLITICAL SCIENCE/GOVT								29400 1	
AEROSPACE & AERONAUTICAL					30811 58 37992/27996		28800 1		
AGRICULTURAL						21996 1			
ARCHITECTURAL								29867 14	
BIOENGINEERING & BIOMEDIC					28998 2				
CHEMICAL				25700 1	34200 1			34200 1	35257 172 39000/34000
CIVIL					25777 4	26000 1	28800 1	29068 21 34200/27300	32280 3
COMPUTER					31002 2				34200 1
ELECTRICAL/ELECTRONIC					31165 32 38952/28500		32892 5	31590 2	34310 18
INDUSTRIAL					30479 17				30750 4
MECHANICAL					30051 34 33600/27564	30492 1	32600 5	31283 7	34829 44 46200/32880
ENGINEERING TECHNOLOGY					28290 6	27996 1		28748 12	29165 3
AGRIBUSINESS						22668 3			
ANIMAL SCIENCES				21500 2					
PLANT SCIENCES	22998 2					21098 5			
OTHER AGRICULTURAL SCIENC						22992 1			
COMPUTER SCIENCE					30582 2				30967 3
INFORMATION SCIENCES & SY					26775 4				

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACTUARIAL				12600 2		19074 4			16800 1
ARCHITECTURAL & ENVIRONME								27214 24 35004/23496	
CHEMISTRY									31282 6
MATHEMATICS					30130 6				
PHYSICS					30192 1				

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27000 1							24750 2	26249 35 32640/25200
BUSINESS ADMIN (INCL MGMT			23748 4						26272 7
ECONOM & FINANCE (BANKING	27036 1		23000 1						26142 2
MANAGEMENT INFO SYSTEMS	30600 1	24996 1							28899 14
MARKETING/MARK MGMT (RESR	23802 2	29004 1	23297 6	24498 2					27370 6
VISUAL & PERFORMING ARTS			23400 1						23400 1
SOCIOLOGY			25000 1						
AEROSPACE & AERONAUTICAL	33800 3								31000 1
AGRICULTURAL			29873 8						
ARCHITECTURAL									33413 8
BIOENGINEERING & BIOMEDIC		32196 1							
CHEMICAL	36060 1	34610 6	35065 3	35400 2			33700 2	34050 2	36361 96 52800/33800
CIVIL	29500 1	30750 2			28800 1			32400 1	31749 27 37200/27888
COMPUTER	31682 7	31596 2							31366 6
ELECTRICAL/ELECTRONIC	32376 52 34800/30600	31912 82 36900/30492	31400 5		32467 3			34260 5	33642 26 37200/30000
INDUSTRIAL		30600 1	30264 3		29475 4				31488 5
MECHANICAL	32044 7	30392 7	36165 12		29496 1		34699 1	32633 3	35128 101 44400/31200
PETROLEUM									35822 44 52500/28800
ENGINEERING TECHNOLOGY	26686 4	27790 9			31500 2	32004 1		27132 3	30066 12
INDUSTRIAL TECHNOLO...									30480 1
AGRIBUSINESS			26700 2						28650 2
ANIMAL SCIENCES			20000 1						
PLANT SCIENCES								18246 2	

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
NATURAL RESOURCES													17500	1	20500	2		
COMPUTER SCIENCE	30000	2															29538	13
INFORMATION SCIENCES & SY	28200	1															29788	5
ACTUARIAL																	24000	1
ARCHITECTURAL & ENVIRONME																	31404	1
CHEMISTRY					28704	1											33660	3
GEOLOGY & GEOLOGICAL SCI																	25878	2
MATHEMATICS	30208	3																
PHYSICS	30204	1																
OTHER PHYSICAL & EARTH SC															18000	1		

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						24996 2	19500 2
BUSINESS ADMIN (INCL MGMT							25750 4
ECONOM & FINANCE (BANKING							22748 2
HOTEL/RESTAURANT MGMT.							20000 1
MANAGEMENT INFO SYSTEMS					27000 1		
MARKETING/MARK MGMT (RESR	12000 1				20998 2	24378 4	24240 5
ELEMENTARY EDUCATION							21000 2
VISUAL & PERFORMING ARTS							15000 1
PSYCHOLOGY							19992 1
AEROSPACE & AERONAUTICAL						30102 4	
BIOENGINEERING & BIOMEDIC			28500 1				
CHEMICAL		36000 1				35039 9	36000 1
CIVIL			25050 4			29373 4	
COMPUTER						32040 3	
ELECTRICAL/ELECTRONIC			29550 2			30932 3	29976 8
INDUSTRIAL						32004 1	29500 4
MECHANICAL			30068 3		32448 2	32638 5	31800 5
ENGINEERING TECHNOLOGY		25200 1	22296 2		18996 1	28682 6	30167 6
AGRIBUSINESS						24000 1	
ANIMAL SCIENCES							16000 1
PLANT SCIENCES						33000 1	
INFORMATION SCIENCES & SY						28500 2	31500 1
ACTUARIAL						30996 2	15498 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ARCHITECTURAL & ENVIRONME						28800 1	27000 1
CHEMISTRY							30000 1
GEOLOGY & GEOLOGICAL SCI			39996 1				17154 2

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26312 202 33996/24500	25200 1		24225 20 27500/18000	24399 5	25321 13	24026 7	25706 18	
BACHELOR - TECHNICAL	30875 10	18498 2	17663 4	19200 1	31500 1	28947 19	30609 15	29959 77 38000/26496	28715 23 36000/24000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22628 11	20943 14	19125 21 22500/18000	21172 18	17500 2	20991 87 30000/18000	18000 1		22500 2
BACHELOR - TECHNICAL	24996 1	21895 9		28066 6		24573 11			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	25372 4	23796 1	23001 4	25211 9	19689 68 38400/16992	20922 28 30000/16800	21833 6	35000 3	14000 1
BACHELOR - TECHNICAL	18000 1	31122 11	25627 18	30206 62 34020/24996	21364 3	26120 66 37200/20700	23890 33 33180/18996	21625 8	20649 11

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			18000 1		22950 2	24648 2	22868 2	29400 1	27542 7
BACHELOR - TECHNICAL	22998 2			18780 5	30358 169 38952/27500	22310 17	32088 12	28926 81 35580/24996	34718 255 48000/32496

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26448 5	27000 2	23552 13	24498 2				24750 2	26878 65 32640/25200
BACHELOR - TECHNICAL	31858 82 39996/29500	31589 110 37500/29448	32230 35 43836/28704	35400 2	30600 11	32004 1	29900 4	28768 19	34407 354 52800/28800

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	12000 1				22999 3	24584 6	22538 18
BACHELOR - TECHNICAL		30600 2	27892 13		27964 3	31291 42 39600/27996	28238 32 36000/18000

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26352 197 33996/24000	24020 41 30000/19000							25647 4
BUSINESS ADMIN (INCL MGMT	19250 2		20500 2			21334 1			
ECONOM & FINANCE (BANKING	24996 1	22664 6	24301 5	25583 6	24000 1		23997 4		24727 12
MANAGEMENT INFO SYSTEMS	26801 5								24996 1
MARKETING/MARK MGMT (RESR	15996 1				25000 1				
VISUAL & PERFORMING ARTS		15000 1							17100 1
HUMANITIES - OTHER								18000 1	
AGRICULTURAL									24996 1
AGRIBUSINESS							18000 1		
MATHEMATICS				19200 1					

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		20400 2	22992 1						
ECONOM & FINANCE (BANKING	20004 1	20815 1	26000 1						
MARKETING/MARK MGMT (RESR	24996 1	15000 2	22859 5						
JOURNALISM				18996 1					18000 1
FOREIGN LANGUAGES								24504 1	
VISUAL & PERFORMING ARTS								18168 2	
HISTORY			22500 1						
ACTUARIAL								15498 2	
ARCHITECTURAL & ENVIRONME				19296 3				24996 1	
GEOLOGY & GEOLOGICAL SCI						17154 2			

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									23750 2
BUSINESS ADMIN (INCL MGMT		29800 3		24996 1	24000 4	26004 2	22557 7		
DISTRIBUTION MANAGEMENT				17496 1					
ECONOM & FINANCE (BANKING		22776 2	19000 1		15600 1		28000 1	26496 1	26004 1
MANAGEMENT INFO SYSTEMS		24804 1							
MARKETING/MARK MGMT (RESR	24000 1	26460 5	21938 8	23065 3	26664 3		22749 32 30000/17500		
JOURNALISM							27000 1		
ELEMENTARY EDUCATION							25000 1		
TEXTILES & CLOTHING			24000 3						
MERCHANDISING MANAGEMENT			12000 1						
VISUAL & PERFORMING ARTS			25998 2				23100 4		
HUMANITIES - OTHER			23000 1						
POLITICAL SCIENCE/GOVT							29400 1		
PSYCHOLOGY		22500 1					20004 1		
SOCIOLOGY							25000 1		
AGRICULTURAL		27668 3	30000 1				29004 1		
CHEMICAL		35400 2							
CIVIL							30996 1		
COMPUTER					27996 1				
ELECTRICAL/ELECTRONIC							33100 2		
INDUSTRIAL							26400 1		
MECHANICAL							33200 1		
ENGINEERING TECHNOLOGY		27498 2	30000 1		34992 1	22992 1	26970 17		

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
AGRIBUSINESS		26127 4					23959 5	15732 1	
PLANT SCIENCES			19992 1				33000 1		
ACTUARIAL		24000 2					28096 3		
ARCHITECTURAL & ENVIRONME							19992 1		
BIOLOGICAL							18996 1		
CHEMISTRY							24000 1		

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING			18079 5						
MANAGEMENT INFO SYSTEMS			21996 1						
MARKETING/MARK MGMT (RESR			18100 3						
PHYSICAL EDUCATION			21000 1						
FOREIGN LANGUAGES			23000 1						
HUMANITIES - OTHER			19900 1						
HISTORY			18996 1						
POLITICAL SCIENCE/GOVT			19500 4						
AEROSPACE & AERONAUTICAL			21000 1				29747 18		30430 2
AGRICULTURAL							24996 1	27600 1	
ARCHITECTURAL							30728 26 35580/27000		
BIOENGINEERING & BIOMEDIC						30564 3			
CHEMICAL							37100 6	32645 7	34934 30 39120/33000
CIVIL			22664 3			25010 5	28921 74 38000/24000	27274 18	29496 3
COMPUTER			26244 1				30000 1		
ELECTRICAL/ELECTRONIC			27000 1			26500 1	32444 36 37500/30000	35400 1	32919 18
INDUSTRIAL									29505 25 37200/27500
MECHANICAL			21604 3				32894 62 38200/29000		33315 45 42000/28667
PETROLEUM							31793 6		38744 9
ENGINEERING TECHNOLOGY							26250 4		29013 7
INDUSTRIAL TECHNOLOGY									30480 1
PLANT SCIENCES								34992 1	

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
NATURAL RESOURCES			20700 1						
ARCHITECTURAL & ENVIRONME					24000 2		27562 5	13500 1	29400 1
GEOLOGY & GEOLOGICAL SCI			26994 2						

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING	27360 2								
AEROSPACE & AERONAUTICAL	30322 9	31896 1	32432 7		28376 11	30702 15			30578 16
AGRICULTURAL					34992 1			33996 3	
ARCHITECTURAL						27000 1			
BIOENGINEERING & BIOMEDIC									27600 3
CHEMICAL					37290 16	35040 2	35293 237 52200/33720	34212 3	33428 13
CIVIL		32000 1				25900 2	30167 3	26874 2	28854 29 36000/24996
COMPUTER	30768 3		31674 4						31068 3
ELECTRICAL/ELECTRONIC	32353 35 38952/30804	32078 34 36000/30000	32083 22 34620/30250	31883 29 34500/29500	32099 18	30355 11	31643 8	32014 26 36000/30000	31628 68 36000/30000
INDUSTRIAL		29700 1			32004 1	31200 1		32748 4	30633 21 41220/28500
MECHANICAL	30186 17	29733 3	33100 1	33980 5	31425 17	30043 7	34898 24 38400/32700	35227 36 46200/33000	33326 62 44400/27996
PETROLEUM					37002 2		36180 10	33150 2	34951 16
ENGINEERING TECHNOLOGY			27833 3	27100 2	29400 1		29600 2	29738 12	28853 22 34992/25000
COMPUTER SCIENCE	25501 4								
ARCHITECTURAL & ENVIRONME					29400 3			30068 3	27704 9
CHEMISTRY							29028 7		42000 1
GEOLOGY & GEOLOGICAL SCI									29598 2
MATHEMATICS	30112 3		28992 1						27825 7
PHYSICS			30204 1						30192 1

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING				37500 2					
HUMAN ECOLOGY (HOME ECONO			14000 1						
PSYCHOLOGY									30000 1
AGRIBUSINESS									18000 1
ANIMAL SCIENCES									17356 3
PLANT SCIENCES									17000 1
ALLIED HEALTH	18133 3								
HEALTH SCIENCES			25000 4						16500 2
CHEMISTRY									21600 1

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING							26748 2		
BUSINESS ADMIN (INCL MGMT						26550 2			
MANAGEMENT INFO SYSTEMS					27641 14	19260 2	27969 16		
MARKETING/MARK MGMT (RESR							28200 1		
PHYSICAL EDUCATION		18000 1							
AGRICULTURAL									21996 1
COMPUTER					30978 15		33060 5		
ELECTRICAL/ELECTRONIC					33504 1	40500 1			
ANIMAL SCIENCES									19750 4
PLANT SCIENCES									19664 6
NATURAL RESOURCES									19500 3
COMPUTER SCIENCE					28622 23 33000/25800		29053 5		
INFORMATION SCIENCES & SY					26960 23 31500/24000	30300 3	27500 1		
ACTUARIAL									16718 5
MATHEMATICS					28374 4		26046 2		
OTHER PHYSICAL & EARTH SC									18000 1

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		26569 15		19364 3					
BUSINESS ADMIN (INCL MGMT		24867 6	23247 2	20611 32 34236/18000			18000 1		
DISTRIBUTION MANAGEMENT								18000 1	
ECONOM & FINANCE (BANKING		26812 8		21649 12					38400 1
HOTEL/RESTAURANT MGMT.				19780 10					
MANAGEMENT INFO SYSTEMS		29498 2		28602 2					
MARKETING/MARK MGMT (RESR		24996 1		21165 30 40000/18000		20000 1			
COMMUNICATIONS				22000 1					
ELEMENTARY EDUCATION		18400 1							19635 50 33425/16992
PHYSICAL EDUCATION				21000 1					19336 4
SPECIAL EDUCATION									19001 5
LETTERS (incl English, Li				19296 1					
VISUAL & PERFORMING ARTS			17592 1	19992 1					18375 4
HISTORY						13440 1			
POLITICAL SCIENCE/GOVT				18000 1					
PSYCHOLOGY			18000 1	21094 5					
SOCIOLOGY				21000 1					
SOCIAL SCIENCES-OTHER				21000 1					
AEROSPACE & AERONAUTICAL		33000 1							
AGRICULTURAL				18000 1					
BIOENGINEERING & BIOMEDIC		30252 2							
CHEMICAL		30000 1							
CIVIL	29700 1	27504 1							

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ELECTRICAL/ELECTRONIC		29831 3		29200 1				36000 1	
INDUSTRIAL		30174 6							
MECHANICAL		31800 1							
ENGINEERING TECHNOLOGY				26119 5				24000 1	
AGRIBUSINESS		26496 1		20700 5					
PLANT SCIENCES				21164 3			19002 2		
OTHER AGRICULTURAL SCIENC							20496 2		
COMPUTER SCIENCE		31675 2							
INFORMATION SCIENCES & SY		30688 4							
ACTUARIAL				18513 4			16398 2		23496 1
ARCHITECTURAL & ENVIRONME	21157 8			27504 1			24498 2		
BIOLOGICAL				20250 2					12996 1
CHEMISTRY								39090 2	
GEOLOGY & GEOLOGICAL SCI							26187 4		
MATHEMATICS		26998 5							21600 1

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26237 206 33996/24000	23663 48 30000/18200	23215 7	25583 6	24500 2	21334 1	23997 4	18000 1	24522 18
BACHELOR - TECHNICAL				19200 1			18000 1		24996 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	22500 2	18323 5	23224 8	18996 1				20280 3	18000 1
BACHELOR - TECHNICAL				19296 3		17154 2		18664 3	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	24000 1	26213 12	22094 16	22338 5	23949 8	26004 2	23116 49 30000/17500	26496 1	24501 3
BACHELOR - TECHNICAL		27793 13	26664 3		31494 2	22992 1	26982 35 36000/19992	15732 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			19366 18						
BACHELOR - TECHNICAL			23478 12		24000 2	27027 9	30934 239 52800/25296	28653 29 39600/23700	32896 141 52500/27888

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	27360 2								
BACHELOR - TECHNICAL	31029 71 38952/28000	31836 40 36000/29970	31675 39 39996/30000	31909 36 38100/29500	32563 70 51600/27500	30380 39 35400/26000	34948 291 52200/31992	33003 91 46200/29004	31378 273 44400/27000

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL			14000 1	37500 2					30000 1
BACHELOR - TECHNICAL	18133 3		25000 4						17709 8

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		18000 1			27641 14	22905 4	27853 19		
BACHELOR - TECHNICAL					28638 66 34020/24000	32850 4	30012 13		18954 20 25000/15000

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		26201 33 32000/24996	20521 4	20942 101 40000/18000		16720 2	18000 1	18000 1	19781 64 38400/17000
BACHELOR - TECHNICAL	22106 9	29664 27 33000/27000		22129 22 29200/19500			22128 12	34545 4	19364 3

AVERAGE SALARY OFFERS MAY 1990 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	28000 1			30800 5		39600 1			
MBA--TECH	34623 4			31992 1	45000 1	31992 1		33246 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH			36000 1	32530 1		24500 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	37800 1								30799 9
MBA--TECH									37332 3

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						28000 1	
MBA--TECH							